

Published based on [All You Have To Do To Have A Millionaire Mindset Is To Change Your Mentality](#)

# **All You Have To Do To Have A Millionaire Mindset Is To Change Your Mentality**

For generations sports people and successful entrepreneurs have known that their mentality can have further positive outcomes on their careers and get them into that millionaire mindset. Napoleon Hill was one of the first to point this out in 'Think and Grow Rich'. You may remember a new spin on this by Rhonda Byrne in 'The Secret'. The lessons learned from these readings is that the way you interpret ideas and opportunities is from your mentality.

When I was 16 I was working in my family business. My parents were in the rat race getting up early and coming home late. I saw this as 'good business' as they were maximising their earning potential. When I was 18 and just started my bachelor of Entrepreneurship, I learned about more successful businesses that are systemized so that the business was still making money while the entrepreneur was not in the business. Today at 21 I am thinking a lot bigger with the 'born global' concept which I had no idea about 18 months ago.

As you can see I have gone through a process where my mentality has changed over the years. Let me give you an example of how this would affect my decision making with a viable business opportunity for a unique printing company. In my younger days I would have planned to start a local shop and service my local area. When I was starting my studies I would have started an online store and tried to service all of Australia from one location. Today with such an idea I would create a unique system and try to implement this in a few countries one by one.

The funny thing about the processes above is nearly the same amount of time and effort go into each of the three. The only thing which is different is the entrepreneur at the beginning of the business' journey with what is and is not possible.

For you to develop that 'millionaire mindset' there are steps you need to take. Entrepreneurs who do not respect the small but frequent steps needed to be taken and just jump forward are opening themselves up to a lot of risk as a lot of technical aspects need to be fine-tuned.

Typically 'serial entrepreneurs' have found a good and efficient way to build on themselves. By starting small and building a venture, then exiting and starting something bigger and repeating this process slowly builds them up to a better mindset.

My path was a little different. When I was a teen I was reading a lot of business books which set my framework up. When I was 18 and just starting my higher education I also founded another business with my brother. The combination of the two meant my printing business quickly evolved from a local business to a truly national business in three years and hiring employees which my parents were afraid to do.

Whatever you choose just remember the only limit in what you do is what you think you cannot do. But the best way to build on your mentality is to have more experience of what is and is not possible in your own world in order to have the millionaire mindset.

Looking to have the [millionaire mindset](#), then visit [www.thesmallbusinessentrepreneur.com](http://www.thesmallbusinessentrepreneur.com) to find the best advice on changing your [mindset](#).

You can also find this article published on [All You Have To Do To Have A Millionaire Mindset Is To Change Your Mentality](#), and on the tag pages [Advertising](#), [business](#), [career](#), [entrepreneurs](#), [experience](#), [ideas](#), [management](#), [marketing](#), [success](#).