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# **How To Find A Caribbean Company To Do Business With**

The Caribbean represents several opportunities for businesses looking to expand to new markets. It is a region of 26 countries with a combined population of over 35 million people. In this article you will learn how to find a potential Caribbean company to do business with.

The Caribbean is composed of the following countries: Antigua and Barbuda, The Bahamas, Barbados, Cuba, Dominica, Dominican Republic, Grenada, Haiti, Jamaica, Saint Kitts and Nevis, Saint Lucia, Saint Vincent and the Grenadines, Trinidad and Tobago, Puerto Rico, Guadeloupe(France), Martinique (France), Curacao, United States Virgin Islands, Aruba(Netherlands), Dominica, Saint Martens, Bermuda, Cayman Islands, Turks and Caicos, Anguilla, Montserrat and Saba.

The culture and language varies from one island to another. For instance, the languages spoken in this region are English, Spanish, French, Creole and other dialects. As a company, you will need to remember this in your strategy to enter this market as well as your communication.

Looking for an agent or wholesale distributor for your products and services could be a good option for your company. They usually have a very good knowledge of their market therefore they can help you promote your selling offers and find clients. This will avoid any important initial investment and diminishes your risks.

Consulates and embassies can help you in your quest to enter a new market. They possess a lot of information and data that can help you enter a new market. The support you receive will greatly depend on the person in charge of the economic development of the country.

B2B marketplaces are another great option to find potential business partners. These websites allow its users to search for selling and buying offers online. This allows great flexibility as you can do this at a convenient time for you. All you need is an internet connection. These portals also offer premium memberships where businesses can get a buyer friendly storefront which is like a virtual showroom to promote their products and services. Try to find portals that focus on the Caribbean.

As you can see, trading with a Caribbean company can bring several opportunities for any business looking to increase their international sales.

Joshua Adekane specializes in assisting companies successfully do business with Latin America. To instantly access his valuable resources, tips and links, click here [Buy Leads Caribbean](#)

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