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Ebay and Dropshipping - A Marriage Made In Heaven

Believe it or not, eBay is the 'BEST' opportunity you can use right now to make money online in the dropshipping business from the comfort of your own home.

Thousands of people just like you use eBay auctions on a daily basis to sell and buy products on the Internet; now it's your time to START your own dropshipping home-based business and succeed in the eBay auctions 'game'!

There are no special skills required for this dropshipping business, all you need is a computer, Internet access and some basic computer / Internet knowledge.

Dropshipping is when you sell products on the Web, forward the orders to the dropship supplier and, in return, the dropshipper ships the product to your customer (buyer).

You act as the middleman between the dropshipping supplier and your buyer. You can take orders by credit card, PayPal fax or any other method you can think of. You can sell via your own Web Site, Yahoo store, or even through e-mails.

Your profit is generated on the difference between your selling price and the price the dropshipping supplier charges you.

Thanks to dropshipping you can start making money 'instantly' without any investment in inventory, warehousing, shipping, equipment, employees or office space.

Having products drop shipped by suppliers, allows you to concentrate on truly important aspects like advertising, sales and promotion.

Pay attention! There are lots of companies claiming to be 'Drop Shippers'. However, a legitimate drop shipper is a factory-authorized wholesale distributor, or sometimes the actual manufacturer of the product. A legitimate drop shipper should not charge you an 'account setup fee' or ask you to place a 'minimum quantity order'.

Make sure you find legitimate drop shippers who have the product(s) you want to sell, talk with them on the phone or by e-mail and let them know that you are truly serious about doing business with them.

Customer support counts in the dropshipping business, so don't hesitate to contact dropshipping suppliers before you proceed to work with them.

This will help you decide if you really want to do business with a particular drop shipper or not.

To succeed in the dropshipping business you'll have to LOOK for hard-to-find products that people desperately need and want to purchase.

The key is to sell products with little or no competition.

Do some research for product's you want to sell that you think will have little or no competition on eBay.

I suggest you RESEARCH for quality products & legitimate dropship suppliers, MONITOR the eBay auction listings to see if there's any competition and TEST the market (e.g. find out if people really want to spend CASH on the product you want to sell)

Remember! Dropshipping makes it EASY for you to start and run your own home-based businesses on a shoestring budget; and eBay is the 'perfect' MEDIUM to expose your product to potential buyers all over the globe!

Thomas Griffin is the founder of Urbanload.com - The #1 eBay Dropshipper. Over 2000 resellers can't be wrong. Make money on eBay with [dropshippers](#). Don't fall for scams and overpriced dropshippers. Choose only eBay certified [drop shipping companies](#).

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