

Published based on [Is Working On eBay Too Hard?](#)

Is Working On eBay Too Hard?

Back when I was in high school, I had a summer job corn detasseling. (In case you didn't know, detasseling is going out into the fields and taking the tassel out of a corn stock to create seed corn.) I would wake up at the crack of dawn, eat something for breakfast, and then head out to the pick-up stop, where a bus would take me, a buddy of mine, and a few other workers out to the corn field. Now if you've never been in a corn field early in the morning, let me tell you, it's not the best place to be. The corn is wet from the morning dew, and of course, there are plenty of insects hopping from corn stalk to corn stalk. Grasshoppers were the most common. Getting into the field was always the hardest, because I'd go from being somewhat warm and dry to being cold and wet and covered with bugs.

After working for up to 10 hours in the fields, I would get home and basically collapse exhausted until we started it all over again.

Maybe you're asking, "what does this have to do with selling on eBay?" Well the answer is that many people who want to start selling online expect everything to be easy. While I do believe that eBay is the quickest and easiest way to make money online, that doesn't mean that you won't be challenged by it. That's why I started off by telling my story about corn detasseling. Yes it was hard work, and the first time I did it, I didn't know what was happening. It was a slow process to learn. It was hard. Even when I did know what to do, it wasn't easy to get going in the morning.

Yet as I continued to work in the fields, the hard work began to be a little bit easier. In fact, I started to enjoy it. Yes the fields were still wet and full of bugs in the morning, but that was all part of it. I knew that I was doing a better job, and making more money as a result. I kept going even though it was hard to start. I stepped outside my comfort zone and found that it got easier.

Remember what it was like to pushed or worked harder than you've ever had before. Maybe you tried something new for the first time. Maybe you competed in a sporting event. Remember what that feels like. Now, take that same feeling of being "in the zone" and apply that to opening up an eBay business. Of course you'll have challenges along the way, as with any business. But in the long run, with the right attitude, starting an eBay business is one of the easier ways to get started.

You won't have to go corn detassling like I did, fighting cold and wet fields. You won't have to fight the heat of the day on a hot summer afternoon. All you'll have to do is take the few steps that are necessary. Maybe the hardest thing you'll have to do is to package something up and take it to the post office.

The bottom line? Stop making excuses. Don't let anything hold you back. Work hard, and you'll see almost instant success with eBay.

Jesse Holmes is an eBay PowerSeller who has been [making money on eBay](#) for over 3 years. Before you start to sell on eBay, don't miss his excellent free eBay Business Start Up Kit, showing you step by step how to [learn to sell on eBay](#).

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