

Published based on [3 Ways To Get Product On eBay](#)

# **3 Ways To Get Product On eBay**

It doesn't matter if you're a beginner, intermediate, or advanced eBay seller. All levels of experience must follow three basic product sourcing models to sell on eBay.

First, you could sell for other people as an eBay Trading Assistant. An eBay Trading Assistant is someone who sells products on behalf of other people in the community. You earn a commission on the products you sell, and if people know that you'll sell their stuff on eBay, there will be no end of products for you.

Second, you can sell many one of a kind or unique items. For example, maybe you specialize in selling antiques. Every item is unique, and every item needs new pictures and descriptions. If you choose this product sourcing model, there are a few benefits. One of these benefits is that you'll hopefully get to sell to a group of people who can't wait to see what you'll list next. You can really build a following of people naturally and easily. For example, let's say you sold Native American hand-carved figurines. If you had a following of people who collected these, they would be waiting on the edge of their seats to see what you'll list next. There's excitement and anticipation there.

One of the main disadvantages of selling unique items is the fact that it is more time consuming than selling items in bulk. For example, if every item is one-of-a-kind, then there's no way you can buy a bulk load with multiple quantities. You'll have to make individual listings for every item, and thus become more efficient at making those listings. Don't get bogged down if you choose this method. Streamline what you do, so you can effectively juggle time between finding products and selling them on eBay.

Last, let's consider the third model, which is to buy inventory in bulk. This is the model that many eBay powersellers have found to work the best. Why? Well the main benefit is that you save a lot of time and energy in creating the listings. You only need to take the pictures and write the description once, even if you have hundreds or thousands of the same item for sale. You'll save a ton of time over creating listings for unique items. The great thing is that once you've made the listing, then you're done! You put the energy in once and get paid multiple times. One disadvantage of this method is that you might have to compete against other sellers who have recognized this too. Items that sell well tend to have a bit of competition. That's why learning the skills to sell on eBay are vital. But once you've learned, you'll be making money on eBay in no time.

Jesse Holmes is an eBay PowerSeller and Entrepreneur who has been [making money on eBay](#) for more than 3 years. Before you start to sell on eBay, make sure you check out his excellent free eBay Business Start Up Kit, showing you step by step how to [learn to sell on eBay](#).

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