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Fast Track Your eBay Business

When first learning how to sell on eBay, there's one thing I can think of that attributed greatly to our success...

It was in our first year of "business" - meaning that we spent tons of time and money trying to learn how to start our eBay business, but still never had one.

(Isn't it funny how determined you can be to get started at something, and how you can learn everything about a subject... but it doesn't matter until you actually get started with it?)

We were learning from some top experts everything we could ever want about starting an eBay business, but we never took action to get started. We kept procrastinating and learning more and more without actually doing what was taught.

That's such a big barrier today with many people looking to get started [making money online](#). Learning about the topic and hearing other people's success stories gives you the feeling that you're actually moving forward and making progress towards your ultimate goal, even though you haven't put in the work necessary to achieve that goal.

Let me tell you how we went from just learning to a profitable \$3,000 a month eBay business in less than 60 days.

What was it? Well, our mentors created a contest. They said that the first person who could sell \$1,000 in one month would win a cash prize.

I'm not saying that entering a contest is going to make you successful. It's much more than that. It wasn't about winning the prize or even what we were going to do with the prize money once we won. It was just a goal with a tangible outcome that we believed in and were determined to hit.

We went for it. We were determined to be the first to sell \$1,000 in a month. We suddenly were accomplishing more than we ever thought possible. We pulled out all the stops. We accomplished more in that month than we had in the previous 6 months combined. Did we win the contest? Unfortunately we didn't, but that didn't matter as much when we saw how much we could accomplish.

What surprised us is that we did more than we ever thought we could. We were very close to hitting that \$1,000 sales number in our first month. The next month, we sold \$3,000! So it only took 60 days to go from making \$0 to selling \$3,000 per month.

So what does this mean for someone who wants to learn how to sell?

Well, if you've been struggling to get an eBay business going, there's one thing you need to do. Yes, you need to keep researching and learning, but the main thing you need to do is commit. It's amazing what you can achieve when you truly commit. When you believe that starting an eBay business will change your life and provide you with a passive income in spite of the present economy, nothing will stop you.

It's not going to happen in an instant. It's not a sprint, it's a marathon. You need to find the proper step by step training by someone who has been there and laid the groundwork for you, and you need to follow them to the letter.

But if you're looking close, success leaves footprints. If you follow in the footsteps of someone who is already making money online, you'll be a success too.

Jesse Holmes is an eBay PowerSeller who has been selling on eBay for over 3 years. Before you start an eBay business, make sure you check out his recently updated free [eBay 101 Start Up Kit](#), showing you step by step [how to make money on eBay](#).

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