

Published based on [Website Traffic Secrets You Need To Know To Achieve Monster Sales](#)

Website Traffic Secrets You Need To Know To Achieve Monster Sales

One of the single most powerful and free ways to grab targeted traffic is definitely writing articles. Articles like this that you are currently reading serve many purposes.

First of all, it establishes your position as an "authority" of the subject and also increases your brand name (or your name for the matter). Secondly, the link that is attached at the author resources box is intimately associated with this content you are reading. People are more likely to buy after they are "warmed up" to the idea. This is called "pre-selling". Thirdly, it builds many one way links thus pushing up traffic and increasing your status amongst search engines. Now tell me why this isn't a outstanding tool?

How do you go about it? Well say you are advertising an article submission software system. Of course you had better write an article on article submission and offer some profitable and insightful points. Churn out at least two articles a day submitting it to at least five article directories for a month each day. This is such a effective formula of generating sales.

Which article directories to submit to? There are hundreds out there! Why not take down the address of this article directory. I submitted my article here so it must have worked!

Remember this is a totally free medium to get high quality traffic. There are many software out there that instantly submit your articles to hundreds of directory saving you the hassle of doing it yourself if you find it too tedious.

A different technique is to take part actively in forums. Again the benefits are quite apparent. You acquire tons of back links and you also gain credibility in your niche within the community. This is again, a outstanding way to brand yourself. Remember to genuinely add and make intelligent discussion - people will incline to look at your signature to a greater extent.

Next is to develop a powerful signature with a link to your website in it. Many people overlook this point; your signature is the 'link' between the forums' traffic and your site. That having said, these are not the only ways which you can get free targeted traffic. There are many more ways! Do your research and start exploding your sales.

When it comes to article marketing to explode your web traffic, I highly recommend a wonderful resource called [Unique Article Wizard](#). Check it out!

When it comes to article marketing , I highly recommend a wonderful resource called [Unique Article Wizard](#) Check it out today!

You can also find this article published on [Website Traffic Secrets You Need To Know To Achieve Monster Sales](#) , and on the tag pages [Advertising](#), [article](#), [backlinks](#), [internet](#), [marketing](#), [money](#), [online](#), [sales](#), [seo](#), [software](#) , [traffic](#), [web](#).